

Mr. Carvalho Gaspar is a MozaCaju promoter in Mamala, Zambezia province.

At the end of a MozaCaju training that closed with a Cost Benefit Analysis (using a real example), Mr. Gaspar, very humbly, shared his experience and achievements obtained from his cashew farm.

He already knew that his current yield of 3.2 kg / plant was quite low compared to other plantations. But he admitted that the MozaCaju training he had just received had enlightened him as to some of the reasons why, and ways he could improve. He stated his commitment to spraying the chemical application at the right times, using the correct dosage. with proper handling by the applicator. He also intends to negotiate better with buyers this season, and will soon remove old trees with lower production, regenerate the canopy and plant new seedlings.

"Still, with all these problems, I live from my cashew and everything I have today—my bike, 3 atomizers, sewing machine, home improvements—came from the production and marketing of cashew nuts; in the following season I will do everything to at least double what I'm producing now “

Mr. Gaspar Carvalho also said that cashew money supported the studies of his son in Nampula. In 2010, Mr. Carvalho convinced his son to return home and gave him an atomizer to work as an operator. During the 2010/11 season his son earned 10 000 MZN, which allowed him to open a small business.

Seeing the success of his son on cashew spray, in 2014, with Mozacaju's support to increase his income, Mr. Carvalho purchased an atomizer for 15000 MZN and gave his son in order to start his own business on cashew spraying and he started spraying 1.500 cashew trees as the capacity of each machine for a season.

With revenue from the atomizer and other small businesses, Bartolomeu Carvalho - son of Mr. Carvalho has already established its own field of cashew crop (about 150 plants), and is now manufacturing cement blocks to build his own home. To the great pride of his father, he has opened a bank account to keep his savings.

Mr. Gaspar, seeing the niche market and high demand of spraying services, has been investing in the acquisition of atomizers and has 3 in addition to the one used by his son. He is also looking forward to purchasing the chemicals in advance in order to meet the recommended time applications with higher coverage (more plants sprayed = more yield and therefore income).

Today, Barlotomeu no longer looking for work, but instead is building his business. He dreams of expanding his cashew production, and extending his spraying services to other áreas, employing young people in his neighborhood.